



BUMI ARMADA

For Immediate Release

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BUMI ARMADA POSTS Y-O-Y EBITDA INCREASE OF 26.8% to RM468.2 MILLION AND NET PROFIT INCREASE OF 27.6% TO RM181.6 MILLION FOR FIRST SIX MONTHS OF 2012

- **EBITDA* of RM468.2 million and EBITDA margin of 65%**
- **USD200 million T&I* contract award from Lukoil**
- **Investment in four (plus option of another four) newbuild MPSV* vessels with deliveries in 2014**
- **Increased OSV* fleet size to 43 in operation**
- **Total order backlog of RM10.6 billion**
- **Strong HSSE performance**
- **Submitted bids for marginal fields and awaiting outcome of several FPSO bids**
- **On track to being an integrated full oil field services provider**

Malaysia-based international offshore oil field services provider, Bumi Armada Berhad posted YTD (year to date) revenue of RM719.7 million, with EBITDA of RM468.2 million and net profit* for the period (half year ending June 30) of RM181.6 million. While YTD revenue was slightly down by 6.4%, EBITDA and profit were up by RM99.1 million and RM39.5 million respectively against the same period in 2011.

Elaborating on the company's YTD performance, Executive Director/Chief Executive Officer, Mr Hassan Basma said, "The fundamentals of our business and company remain strong with EBITDA margins above 60%, debt/annualised EBITDA less than 3x, debt/equity below 1 underpinned by strong operating performance KPIs – strong HSSE performance, 99% uptime for FPSOs, net profit for the period of RM181.6 million and a total order backlog (including options) of RM10.6 billion.

Mr Basma explained that the company is in a financially strong position with an excellent track record and has the capacity to manage two new FPSOs at any one time. The company continues to bid for projects in Asia, West Africa and Latin America. He said, "Going forward demand for FPSOs remains strong in our key markets and we are on track to achieving our aim to be the fourth largest global owner and operator of FPSOs. This coupled with our planned OSV fleet expansion, new SURF* contract awards for the Armada Hawk and the capability of our Oil Field Development business unit underpins our strategic move to being an integrated full oil field services provider".

Quarter 2 Results

The group reported its 2012 second quarter (Q2) revenue of RM384.6 million, EBITDA of RM240.9 million and net profit of RM91.9 million. Against the preceding quarter, revenue increased by 14.8% (RM49.5 million), EBITDA was marginally lower by 5% while net profit was up by 2.5% or RM2.2 million (after minority interest).

Mr Basma added, "From a quarterly perspective, this quarter has been marked by an improvement in all business units; our FPSO business was running at 99% uptime; there was additional new tonnage in our OSV

fleet (Armada Tuah 107, 108 and 301) and the start of contribution from the USD200 million Lukoil contract for our T & I business.

“Our FPSO Armada Sterling for the ONGC (Oil and National Gas Corporation) project is on track and was at 72 % completion at the end of June. FPSO Armada Claire destined for the Australian Balnaves field has just entered the yard in Singapore for the commencement of conversion work.”

On 21 June, Bumi Armada announced its new build programme ‘Steel on Water 2’ of four Multi-Purpose Platform Support Vessels (MPSV) with an option to build four additional units. Mr Basma said, “Steel on Water 2 is a strategic part of our offshore support vessels (OSV) fleet expansion programme which adds capacity to our deepwater OSV fleet and spearheads a greener, cleaner, safer and more efficient fleet.”

“It is important to note that our HSSE performance continues to maintain Zero LTIs (lost time injuries) clocking 623 LTI free days as of 30 June 2012, with all leading KPIs in this area exceeding set targets.”

END

**Notes:*

- *EBITDA – earnings before interest, tax, depreciation and amortisation*
- *Net profit – profit attributable to Bumi Armada shareholders*
- *T & I – transport and installation services*
- *HSSE – health, safety, security and environment*
- *MPSV – multipurpose platform support vessel*
- *OSV – offshore support vessel*
- *FPSO – floating production, storage and offloading unit/vessel*
- *SURF – subsea umbilicals risers and flowlines*

About Bumi Armada Berhad

Bumi Armada Berhad is a Malaysia-based international offshore oil field services company serving its clients in over 10 countries across Asia, Africa and Latin America.

Bumi Armada provides these offshore services via 4 main business units and 3 support units. The main business units are Floating Production Storage and Offloading ("FPSO"), Offshore Support Vessels ("OSV"), Transport & Installation ("T&I") and Oil Field Development ("OFD"). These are complemented by 3 support units which are Asset Management & Operations ("AMO"), Engineering & Technology ("E&T") and Major Projects.

With over 40 OSVs and 3 FPSOs in operation (and 2 more under conversion), a derrick pipe-lay barge and a SURF vessel, Bumi Armada is the largest OSV owner operator in Malaysia and the fifth largest FPSO operator in the world. For more information, please refer to www.bumiarmada.com.

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